

## Cycling

### Task 5 – Best bikes: Roleplay

#### 1 – Sales person

You work in a bike shop. This weeks your boss will pay you double commission if you sell a fold-up bike.  
Try to persuade your customer that it's the best type of bicycle to have.

#### 2 – Sales person

You work in a bike shop. This weeks your boss will pay you double commission if you sell a mountain bike.  
Try to persuade your customer that it's the best type of bicycle to have.

#### 3 – Sales person

You work in a bike shop. This weeks your boss will pay you double commission if you sell a racing bike.  
Try to persuade your customer that it's the best type of bicycle to have.

#### 4 – Sales person

You work in a bike shop. This weeks your boss will pay you double commission if you sell an electric bike.  
Try to persuade your customer that it's the best type of bicycle to have.

#### 5 – Sales person

You work in a bike shop. This weeks your boss will pay you double commission if you sell a retro bike.  
Try to persuade your customer that it's the best type of bicycle to have.

#### A – Customer

You want to buy a new bike. You haven't decided which type of bike to buy yet, but you would prefer a racing bike.

#### B – Customer

You want to buy a new bike. You haven't decided which type of bike to buy yet, but you would prefer a retro bike.

**C – Customer**

You want to buy a new bike. You haven't decided which type of bike to buy yet, but you would prefer a mountain bike.

**D – Customer**

You want to buy a new bike. You haven't decided which type of bike to buy yet, but you would prefer an electric bike.

**E – Customer**

You want to buy a new bike. You haven't decided which type of bike to buy yet, but you would prefer a fold-up bike.